

F. No. 55012/2/2006-CRC-II

Government of India

Ministry of Coal

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## **Request for Expression of Interest**

### **1. Invitation to EOI**

A copy of the EOI through which consultants/Organisations are invited is enclosed at **Annexure-I**.

### **2. Brief about objectives and scope of work**

Soon after nationalization of Coal sector, Government of India formed Coal India Limited (CIL) as a holding company in November, 1975 with five subsidiary companies based on geographical location of coalfields including one company exclusively for mine planning and designing. Subsequently, from the administrative point of view the subsidiaries were reorganized by splitting some of the areas in their geographical boundaries and seven producing subsidiaries were formed from the initial four producing subsidiary companies in addition to the already existing planning and designing institute. Details of the organisation and its activities may be seen at the website of Coal India Ltd. ([www.coalindia.in](http://www.coalindia.in)).

Since establishment of CIL in 1975, there have been significant changes in the energy policy of the country particularly after the onset of economic liberalization in the early 1990s. The coal sector has been partially opened for private investment limited to captive consumption and coal development policy has evolved over a period of time leading to doing away with the administrative price mechanism/decontrol of coal price and distribution, empowerment of performing public sector coal companies, etc. The Planning Commission and a number of high level committees including Expert Committee on Road Map for Coal Sector reforms also known as T.L. Shankar Committee recommended restructuring of CIL keeping in view the rapidly increasing demand for coal and the need for enhancing coal production and to make the coal industry competitive in the rapidly changing economic scenario.

In light of the above, it has been proposed to take up a study for restructuring of Coal India Limited to address the following issues with a view to strengthen coal development in the country.

- (i) To examine the recommendations of various Committees and the Planning Commission regarding the need for restructuring of CIL;
- (ii) To assess the effectiveness of the current management structure in meeting the objectives of the Company enunciated in the Articles of Association;
- (iii) To assess the need for restructuring of CIL in light of the avoidance of drawbacks inherent in a monopolistic situation and requirements of the Company Law and SEBI regulations and tax laws;
- (iv) To assess the scope for improving competition amongst coal mining companies which should improve production and marketing with the special emphasis on customer satisfaction.
- (v) To assess the need for evolving administrative structures which would promote capability enhancement in individual companies to undertake planning and implementation of innovative technologies;
- (vi) To assess the current financial strengths and scope for better investment plans for enhanced production with suitable administrative control; and
- (vii) To Prepare a Road Map for smooth transition towards proposed Restructuring.

### **3. Instructions to the Consultants**

- (i) Nature of job: Consultancy for the proposed restructuring of CIL
- (ii) Submission requirement: The consultant/institute is required to submit the EOI within 15 days from the publication of Notice for EOI and the selected consultant/institute is required to submit their report in three months' time from the date of award of work.
- (iii) Last date of submission: Within 15 days from the date of publication of Notice for EOI.
- (iv) Place of submission: Adviser (Projects), Ministry of Coal, Room No. 309-A, Shastri Bhawan, New Delhi.

**4. Pre-qualification criteria**

The consultancy firms/Organisations should have at least 10 years of experience in providing consultancy to governments/public sector organisations/MNCs in energy sector, coal mining, Government policy issues, management consultancy and corporate restructuring.

**5. Formats for submission**

Please see **Annexure-II** enclosed.

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### **Invitation for Expression of Interest (EOI)**

Ministry of Coal invites Expression of Interest (EOI) from the Consultancy Firms/Organisations for taking up the job of providing consultancy for restructuring of Coal India Limited (CIL), a Maharatna Public Sector Undertaking of Govt. of India. The Consultancy Firm/Organisation should have at least 10 years of experience in providing consultancy to governments/public sector organisations/MNCs in energy sector, coal mining, Government policy issues, management consultancy and corporate restructuring. The interested Consultancy Firm / Organisations may submit their EOI within 15 days from the date of publishing of this Notice.

The details of experience required and the broad objective and scope of work may be seen on the web site of the Ministry of Coal, Govt. of India ([www.coal.nic.in](http://www.coal.nic.in)).

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**Format for Expression of Interest**

To,  
The Adviser (Projects)  
Ministry of Coal, Room No. 309-A,  
Shastri Bhavan, Dr. R.P. Road,  
New Delhi -110001.

Sir,

We express our interest in preparation of the proposed consultancy for restructuring of Coal India Ltd.

1. Name of the Organisation  
Nature of Firm/Company etc.
2. Year of Establishment
3. Address and Contact Number  
with name of contact person
4. Key In-house personnel  
(Professionals only with details  
of qualifications and experience)
5. Experience of the Organisation  
in related areas
6. Annual Turn-over (last three financial years)
7. Brief of Major Consultancy Assignments  
Undertaken in last three financial years  
(Indicate name of client, nature of work etc.)
8. Self attested copy of the Registration  
Of the firm issued by the Competent Authority
9. Audited Accounts for the last three years  
Along with the latest Income Tax clearance Certificate
10. List of Documents/ Reports attached in support of  
Application
11. Suggestions on the objectives and  
scope of work projected in the enquiry

Signature of Authorised Signatory

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Government of India  
Ministry of Coal  
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New Delhi, dated the 17<sup>th</sup> January, 2013

**CORRIGENDUM**

**Invitation for Expression of Interest (EOI)**

In continuation to this Ministry's invitation seeking Expression of Interest (EOI) from the Consultancy Firms/Organisations for taking up the job of providing consultancy for restructuring of Coal India Limited (CIL).

It is further informed that, the interested Consultancy Firm / Organisations may submit their EOI within 15 days i.e. by **21-1-2013 (5.00 PM)**, from the date of publishing of this Notice in the website of Ministry of Coal.